

Report ID: ATIM-BPTR-PHL-VNM-HS85-2025-001

# ATIM Bilateral Philippines-Vietnam Report

## HS85 – Electrical Machinery and Equipment

*Structured Global Trade Intelligence Overview*

*Prepared using the  
ATIM (Aggregated Trade Intelligence & Analytics) Framework*

Report Version: 1.0

Reporting Year: 2025 (Where the latest reporting year is unavailable,  
the most recent available reporting year has been used)

Publication Date: 18 May 2026

**ATIM Merchandise Trade Reports can be produced for 228 countries and territories and 97 HS2 product sectors.**

**This creates a highly flexible trade-intelligence capability supporting market, product sector, country, bilateral-trade, trade-corridor, and trade-bloc analysis.**

**These reports are designed to:**

- **identify international markets and product sectors of interest;**
- **support benchmarking, market evaluation, and opportunity identification activities; and**
- **indicate practical trade-development next steps.**

**Supporting methodology, trade-flow tables, classification resources, and related reference materials are available through the [ATIM Resource Library](#).**

**For more information see: [ATIM Report Types and Applications](#).**

*(Multilingual versions available on request.)*

## About This Report

### Purpose

ATIM Merchandise Trade Reports are designed for organisations supporting international trade-development.

This report provides structured trade intelligence relevant to:

- **Global HS85 Electrical Machinery, Equipment, and Parts trade; and**
- **Philippines–Vietnam bilateral HS85 trade activity and trade-corridor analysis.**

### Application

The report combines international trade analysis, market rankings, growth indicators, concentration measures, and product-category references.

The objective is to support organisations in their identification and assessment of markets, countries, product sectors, trade corridors, and potential trade opportunities.

### Practical Use

The report has been designed to help organisations identify markets, product categories, trade corridors, and potential trade opportunities that warrant further exploration.

The trade statistics, rankings, growth indicators, and concentration measures presented throughout the report help identify areas of interest and support prioritisation decisions.

However, identifying product categories of interest is often only the first step. Practical follow-up frequently requires those product categories to be linked to the industries associated with them. [ATIM Code Matching resources](#) provide that connection between product categories identified within this report (HS Codes) and their associated industries (ISIC Codes).

The Optional Next Steps section provides access to additional analytical, reference, and trade-development resources.

## Contents

1. Executive Summary .....	5
1.1. International HS85 Trade Scale and Growth .....	5
1.2 Re-Exports .....	6
1.3 HS85 Market Concentration & Growth Indicators .....	6
1.4 Summary Observations .....	8
1.5 Optional Next Steps .....	8
2. Introduction .....	9
2.1 Sector Mapping .....	9
2.2 Supporting Resources .....	9
2.3 Uses of This Report .....	9
2.4 Interpretation and Application .....	10
2.5 Scope of the Analysis .....	10
3. Global HS85 Trade Overview & Bilateral Context.....	12
3.1 Global Trade Activity .....	12
3.2 Market Concentration.....	13
4. Philippine Exports to Vietnam .....	17
4.1. Bilateral Philippine-Vietnam Export Market Size, Relative Importance & Growth .....	17
4.2 Export Product Categories & Growth .....	18
5. Philippine Imports from Vietnam .....	21
5.1 Bilateral Philippine-Vietnam Import Market Size, Relative Importance & Growth.....	21
5.2 Import Product Categories & Growth.....	22
6. Summary Observations .....	25
6.1 HS85 Trade Scale, Growth & Concentration in 2025 .....	25
6.2 From Market Patterns to Trade Activity .....	26
7. Optional Next Steps .....	27
7.1 Further Analysis & Research .....	27
7.2 Trade Development & Implementation.....	28
Disclaimer.....	29

## 1. Executive Summary

This Executive Summary provides a consolidated overview of the principal trade volumes, growth indicators, concentration measures, and comparative references presented within the report.

### 1.1. International HS85 Trade Scale and Growth

The following indicators provide a summary of global HS85 trade activity together with comparative references relating to the Philippines and Vietnam.

The indicators include trade volumes, market rankings, and comparative growth benchmarks.

#### Global Trade Volumes

	USD bn	% Globally Traded Merchandise	World Sector Rank
Global HS85 exports	4,078	15.9%	1/97

#### Philippine Trade Volumes

	USD bn	% Globally Traded HS85	World Country Rank
Philippine HS85 exports	44.43	1.09%	19/223
Philippine HS85 imports	33.54	0.82%	25/228

#### Vietnamese Trade Volumes

	USD bn	% Globally Traded HS85	World Country Rank
Vietnam HS85 exports	249.60	6.12%	4/223
Vietnam HS85 imports	184.66	4.53%	5/228

The following indicators provide comparative references relating to export and import growth performance.

#### Export Growth

Exports	YoY Growth 2024 -25	CAGR 2021 -25
Global Merchandise Trade	7.18%	3.69%
Global HS85	12.00%	4.63%
Philippine HS85	21.00%	3.90%
Vietnamese HS85	74.14%	17.40%

### Import Growth

Imports	YoY Growth 2024 -25	CAGR 2021 -25
Global Merchandise Trade	6.36%	3.52%
Global HS85	12.00%	4.20%
Philippine HS85	20.82%	1.90%
Vietnamese HS85	35.73%	11.81%

The following indicators provide comparative references relating to bilateral HS85 trade between the Philippines and Vietnam.

### Philippine–Vietnam Bilateral HS85 Trade

	USD mm
Philippine HS85 Exports to Vietnam	1,007.78
Philippine HS85 Imports from Vietnam	1,182.05
<b>Philippine HS85 Trade Balance</b>	<b>-174.27</b>

### 1.2 Re-Exports

The following indicators provide comparative references relating to market and product-category concentration within the global HS85 sector together with the Philippine and Vietnamese markets.

#### Reported HS85 Re-Exports

	USD bn	% of Global HS85 Exports
Global HS85	108.77	2.7%
Philippines	0	0%
Vietnam	0	0%

The following indicators show how many countries and HS4 product categories account for approximately 50% of global HS85 trade activity.

### 1.3 HS85 Market Concentration & Growth Indicators

**N.B.** The denominators indicate the total number active in HS85 international trade.

#### Re-Export Concentration

	Count / Total Active	% HS85 Global Trade	USD bn
Re-Exporting Countries	1/13	93.97%	102.21

#### Global Direct Trade Concentration

	Count/Total Active	% HS85 Global Trade	USD bn
Exporting Countries	5/64	53.90%	2,209
Importing Countries	6/105	50.80%	2,171
HS4 Product Categories	3/50	53.40%	2,180

**Philippine Trade Concentration**

	Count / Total Active	% HS85 Philippine Trade	USD bn
Exporting Countries	3/55	48.43%	21.53
HS4 Product Categories Exports	1/32	65.43%	29.06
Importing Countries	3/45	55.95%	18.77
HS4 Product Categories Imports	1/45	50.32%	16.87

**Vietnamese Trade Concentration**

	Count / Total Active	% HS85 Vietnamese Trade	USD bn
Exporting Countries (2024)	2/78	50.10%	71.80
HS4 Product Categories Exports	2/46	56.73%	141.60
Importing Countries (2024)	2/48	68.78%	93.56
HS4 Product Categories Imports	2/47	60.39%	111.53

The following indicators summarise the number of countries and product categories exceeding selected HS85 growth benchmarks.

**Faster Growing Economies & Product Categories – Global YoY Growth Benchmarks**

Global Market	No. Exceeding Benchmark	Philippine Reference Growth Rate
Export countries (12%)	9	21.00%
HS4 Product Categories Exports (12%)	11	21.00%
Import countries (12%)	8	20.82%

**Faster Growing Economies & Product Categories – Philippine YoY Benchmarks**

Philippine Market	No. Exceeding Benchmark
Export countries (21.00%)	23
Import countries (21.00%)	22
HS4 Product Categories Exports (21.00%)	8
HS4 Product Categories Imports (21.00%)	11

**Faster Growing Economies & Product Categories – Vietnamese Benchmarks**

Vietnamese Market	No. Exceeding Benchmark
Export countries (2024 – 8%)	47
Import countries (2024 – 20.7%)	7
HS4 Product Categories Exports (2025 - 74.14%)	24
HS4 Product Categories Imports (2025 – 35.73%)	27

## 1.4 Summary Observations

The Summary Observations section highlights the principal trade, growth, concentration, and market indicators presented within the report.

It also provides comparative references relating to bilateral trade activity, product-category composition, and growth performance.

Illustrative Considerations provide additional context to support interpretation and practical application of the information presented.

The significance and application of the information presented will depend, however, upon the objectives, capabilities, priorities, and circumstances of the organisation using the report.

## 1.5 Optional Next Steps

The Optional Next Steps section provides access to additional analytical, reference, and trade-development resources to support any subsequent actions the organisation chooses to undertake.

## 2. Introduction

This report provides structured international trade information relating to:

- **HS85 Electrical Machinery, Equipment, and Parts; and**
- **Philippines–Vietnam bilateral HS85 trade activity and trade-corridor analysis.**

Included within the report are international trade volumes, market rankings, growth benchmarks, product-sector references, and comparative trade information relevant to the report scope.

The analysis is designed to:

- provide international trade statistics and comparative trade references;
- identify markets, countries, and trade corridors of potential interest;
- identify product categories, concentration patterns, and growth benchmarks; and
- support market review, opportunity identification, and trade-development activities.

To support more detailed review within the HS85 (HS2) Electrical Machinery and Equipment sector, more detailed product category (HS4) trade references are incorporated where possible.

Comparative growth and trade benchmarks are used throughout the report to support market and product-sector review. Unless otherwise indicated, comparative growth and trade benchmarks are weighted by relative trade value.

### 2.1 Sector Mapping

To support interpretation and practical follow-up, ATIM provides **HS–ISIC alignment resources** that help connect product classifications with industry-sector classifications.

These resources help organisations link product categories identified within the report to the industries, sectors, and economic activities associated with them.

### 2.2 Supporting Resources

The ATIM Resource Library provides access to methodology notes, benchmarking references, classification resources, and related analytical materials.

**Downloadable Trade Flow Tables** are also available through the **ATIM Resource Library**.

The downloadable XLSX Trade Flow Tables provide access to the data presented in this report together with additional rankings, statistics, and trade-flow references.

### 2.3 Uses of This Report

The report supports a range of international trade-development, export-promotion, market-assessment, and market-development activities.

It can assist organisations in:

- benchmarking and comparative market assessment;
- sector-focused trade intelligence and market review;
- export-promotion and trade-development activities;
- market and partner identification; and
- international engagement and relationship-development activities.

## 2.4 Interpretation and Application

The report provides trade statistics, comparative references, growth indicators, concentration measures, and supporting resources.

Interpretation of the information presented, and any actions arising from it, will depend entirely upon the objectives, capabilities, priorities, and circumstances of the organisation using the report.

As a result, different organisations will reach different conclusions and pursue different courses of action based upon the same information.

For this reason, the report does not make judgements, recommendations, or prioritisation decisions on behalf of the organisations using it.

---

## 2.5 Scope of the Analysis

This report primarily provides macro-level trade, market, sector, and international trade-structure analysis.

The analysis does not incorporate:

- the number of companies active within specific product sectors;
- the relative participation of SMEs and large enterprises;
- ownership composition; and
- detailed company-level analysis.

As a result, the report should not be interpreted as a detailed industry or company-structure assessment.

Some country, bilateral, and product-category datasets may not be available for identical reporting periods. Where this occurs, the latest available reporting period has been used and is identified within the relevant tables or sections.

#### Notes For Readers

1. Unless otherwise indicated, countries, economies, and international markets are generally presented in approximate order of relevance to the report scope.
2. Additional trade statistics and rankings are available as downloadable XLSX files through the ATIM Resource Library's [Global Trade Flow Tables](#).

### 3. Global HS85 Trade Overview & Bilateral Context

This section provides a high-level overview of global HS85 trade activity together with comparative references relating to the Philippines and Vietnam.

#### 3.1 Global Trade Activity

The following tables provide summary indicators relating to the scale, growth, and structure of global HS85 trade activity.

These indicators provide a foundation for subsequent review of the Philippines–Vietnam trade corridor, including comparative export, import, growth, and product-category analysis.

##### Global Trade Volumes

	USD bn	% Globally Traded Merchandise	World Sector Rank
Global HS85 exports	4,078	15.9%	1/97

Table 3.1.1 HS85 Global Trade Volumes

##### Philippine Trade Volumes

	USD bn	% Globally Traded HS85	World Country Rank
Philippine Exports	44.43	1.09%	19/223
Philippine Imports	33.54	0.82%	25/228

Table 3.1.2 Philippine Trade Volumes

##### Vietnamese Trade Volumes

	USD bn	% Globally Traded HS85	World Country Rank
Vietnamese Exports	250	6.10%	4/223
Vietnamese Imports	185	4.53%	5/228

Table 3.1.3 Vietnamese Trade Volumes

##### Global HS85 Re-Exports

	Value 2025 USD bn	% of Global HS85 Exports
Global HS85	109	2.7%
Philippines	0	0%
Vietnam	0	0%

Table 3.1.4 Reported Global HS85 Re-Exports

## Philippines–Vietnam Bilateral HS85 Trade

The following indicators provide comparative references relating to bilateral HS85 trade between the Philippines and Vietnam.

	USD mm
Philippine HS85 Exports to Vietnam	1,007.78
Philippine HS85 Imports from Vietnam	1182.05
<b>Philippine HS85 Trade Balance</b>	<b>-174.27</b>

Table 3.1.5 Philippine–Vietnam Bilateral HS85 Trade 2024

The following tables provide comparative growth references relating to global HS85 trade activity, the Philippines, and Vietnam.

### Global Export Growth<sup>1</sup>

Exports	YoY Growth 2024 -25	CAGR 2021 -25
Global Merchandise Trade	7.20%	3.69%
Global HS85	12.00%	4.63%
Philippines	21.00%	1.90%
Vietnam	74.11%	17.40%

Table 3.1.6 Export Growth 2025

### Import Growth

#### Philippine Import Growth

Imports	YoY Growth 2024 -25	CAGR 2021 -25
Philippine Market	20.82%	1.90%

Table 3.1.7 Philippine Import Growth 2025

#### Vietnamese Import Growth

Imports	YoY Growth 2024 -25	CAGR 2021 -25
Vietnamese Market	35.73%	11.81%

Table 3.1.8 Vietnamese Import Growth 2025

## 3.2 Market Concentration

The following tables provide comparative references relating to export, import, and product-category concentration across global, Philippine, and Vietnamese HS85 trade activity.

These analyses highlight the number of countries and product categories accounting for approximately 50% of trade activity.

### <sup>1</sup> Growth Tables:

- YoY (Year-on-Year) growth measures annual change.
- CAGR (Compound Annual Growth Rate) measures medium-term growth

### Global Exporting Country Concentration

Rank	Exporting Country	% HS85 Global Exports	USD bn
1	<a href="#">China</a>	24.9%	1,017
2	<a href="#">Hong Kong</a>	10.5%	431
3	<a href="#">Taiwan</a>	6.7%	276
4	<a href="#">Vietnam</a>	6.1%	250
5	<a href="#">South Korea</a>	5.70%	235
	<b>Total</b>	<b>53.90%</b>	<b>6,285</b>

Table 3.2.1 HS85 Global Exporting Country Concentration 2025

### Philippine HS85 Export Country Concentration Profile

Rank		% HS85 Philippine Exports	USD bn
1	<a href="#">Hong Kong</a>	21.89%	9.73
2	<a href="#">United States</a>	16.33%	7.26
3	<a href="#">Japan</a>	10.21%	4.54
	<b>Totals</b>	<b>48.43%</b>	<b>21.53</b>

Table 3.2.2 Philippine HS85 Exporting Country Concentration 2025

### Vietnamese HS85 Export Country Concentration Profile

Rank		% HS85 Vietnamese Exports	USD bn
1	<a href="#">United States</a>	29.07%	41.66
2	<a href="#">China</a>	21.03%	30.14
	<b>Totals</b>	<b>50.10%</b>	<b>171.80</b>

Table 3.2.3 Vietnamese HS85 Exporting Country Concentration 2024

The following tables provide comparative references relating to product-category concentration within global, Philippine, and Vietnamese HS85 export activity.

### Global Product Category Export Concentration

HS4 Code	Category Description	% Global HS85 Exports	USD bn
HS8542	Electronic integrated circuits; parts thereof	31.10%	1,270
HS8517	Telephone sets, incl. smartphones and other telephones for cellular networks or for other wireless ...	17.40%	710
HS8544	Insulated "incl. enamelled or anodised" wire, cable "incl. coaxial cable" and other insulated ...	4.90%	200
	<b>Totals</b>	<b>53.40%</b>	<b>2,180</b>

Table 3.2.4 Global Product Category Export Concentration

**Philippine Product Category Export Concentration Profile**

HS4 Code	Category Description	% Philippine HS85 Exports	USD bn
HS8542	Electronic integrated circuits; parts thereof	65.43%	29.06
	<b>Totals</b>	<b>65.43%</b>	<b>29.06</b>

Table 3.2.5 Philippine Product Category Export Concentration

**Vietnamese Product Category Export Concentration Profile**

HS4 Code	Category Description	% Vietnamese HS85 Exports	USD bn
HS8517	Telephone sets, incl. smartphones and other telephones for cellular networks or for other wireless ...	45.82%	114.37
HS8524	Flat panel display modules, whether or not incorporating touch-sensitive screens	10.91%	27.23
	<b>Totals</b>	<b>56.73%</b>	<b>141.60</b>

Table 3.2.6 Vietnamese Product Category Export Concentration

The following tables provide comparative references relating to import-market concentration within global, Philippine, and Vietnamese HS85 trade activity.

**Global Importing Country Concentration**

Rank	Country	% Global HS85 Imports	USD bn
1	<a href="#">China</a>	14.70%	627
2	<a href="#">United States</a>	12.00%	514
3	<a href="#">Hong Kong</a>	10.40%	443
4	<a href="#">Germany</a>	5.10%	219
5	<a href="#">Vietnam</a>	4.30%	185
6	<a href="#">Taiwan</a>	4.30%	183
	<b>Totals</b>	<b>50.80%</b>	<b>2,171</b>

Table 3.2.7 HS85 Global Importing Country Concentration

**Philippine HS85 Country Import Concentration Profile**

Rank	Country	% Philippine HS85 Imports	USD bn
1	<a href="#">China</a>	33.56%	11.26
2	<a href="#">South Korea</a>	12.79%	4.29
3	<a href="#">Japan</a>	9.60%	3.22
	<b>Totals</b>	<b>55.95%</b>	<b>18.77</b>

Table 3.2.8 Philippine Country Import Concentration Profile

### Vietnamese HS85 Country Import Concentration Profile

Rank	Country	% Vietnamese HS85 Imports	USD bn
1	<a href="#">China</a>	43.10%	58.63
2	<a href="#">South Korea</a>	25.68%	34.93
	<b>Totals</b>	<b>68.78%</b>	<b>93.56</b>

Table 3.2.9 Vietnamese HS85 Country Import Concentration Profile

The following tables provide comparative references relating to import product-category concentration within Philippine and Vietnamese HS85 trade activity.

### Philippine Import Product Category Concentration

HS Code	Category Description	% Philippine HS85 Imports	USD bn
HS8542	Electronic integrated circuits; parts thereof	50.32%	16.87
	<b>Totals</b>	<b>50.32%</b>	<b>16.87</b>

Table 3.2.10 Philippine Import Product Category Concentration

### Vietnam Import Product Category Concentration

HS Code	Category Description	% Vietnamese HS85 Imports	USD bn
HS8542	Electronic integrated circuits; parts thereof	48.31%	89.22
HS8524	Flat panel display modules, whether or not incorporating touch-sensitive screens	12.08%	22.31
	<b>Totals</b>	<b>60.39%</b>	<b>111.53</b>

Table 3.2.11 Vietnamese Import Product Category Concentration

Together, these indicators provide comparative references relating to global HS85 trade activity and the relative position of the Philippines and Vietnam within the sector.

The following sections provide more detailed review of bilateral trade activity, growth indicators, and product-category composition.

#### Notes For Readers

1. Additional trade statistics, rankings, and supporting trade-flow references are available as downloadable XLSX files through the ATIM Resource Library's [Global Trade Flow Tables](#).

## 4. Philippine Exports to Vietnam

### 4.1. Bilateral Philippine-Vietnam Export Market Size, Relative Importance & Growth

This section provides more detailed review of Philippine HS85 exports to Vietnam, including trade volumes, growth indicators, and product-category composition.

The analysis incorporates market rankings, growth benchmarks, product-sector references, and comparative trade indicators.

#### Export Market Size

##### Philippine Global Export HS85 Ranking

	USD bn	% Global HS85 Exports	World HS85 Ranking
Philippines	44.43	1.09%	19/223

Table 4.1.1 Philippine Global Export HS85 Ranking

##### Vietnam Global Import HS85 Ranking

	USD bn	% Global HS85 Imports	World HS85 Ranking
Vietnam	184.66	4.53%	5/228

Table 4.1.2 Vietnam Global Import HS85 Ranking

The following tables place Philippine HS85 exports to Vietnam into both a Philippine export context and a Vietnamese import-market context.

#### Relative Importance

##### Philippine HS85 Exports to Vietnam – Relative Philippine Export Position

USD mm	% Total Philippine Exports to Vietnam	% Total Philippine HS85 Exports	% Total Philippine Merchandise Exports
1,007	66.00%	3.44%	1.82%

Table 4.1.3 Philippine HS85 Exports to Vietnam - Relative Philippine Position

##### Philippine HS85 Exports to Vietnam – Relative Vietnamese Import Position

USD mm	% Total Vietnamese Imports from Philippines	% Total Vietnamese HS85 Imports	% Total Vietnamese Merchandise Imports
1,007	66.00%	0.83%	0.34%

Table 4.1.4 Philippine HS85 Exports to Vietnam – Relative Vietnamese Position

In addition to market size and relative importance, growth indicators provide a comparative reference for recent export performance.

## Philippines-Vietnam HS85 Export Growth

### Philippine Export Growth YoY Benchmarks (2024–25):

Global merchandise export growth	7.18%
Global HS85 export growth	12.00%
Philippine Merchandise export growth	14.76%
Philippine HS85 export growth	21.00%

Increase Value USD mm	YoY	Philippine Benchmarks	Global Benchmarks
445	79.20%	▲▲	▲▲

Table 4.1.5 Philippine Exports to Vietnam YoY Growth Benchmark Comparison (2024–25)

Where:

- first icon = growth compared to Global merchandise benchmark;
- second icon = growth compared to HS85 benchmark.

▲ indicates above the benchmark

▼ indicates below benchmark

▶ indicates equal to the benchmark

## 4.2 Export Product Categories & Growth

To support more detailed review within the HS85 (HS2) Electrical Machinery and Equipment sector, more detailed product category (HS4) trade references are incorporated where possible.

The following tables provide comparative references relating to the scale and growth performance of leading HS4 product categories within Philippine HS85 exports to Vietnam.

**Leading Philippine Product Category Exports to Vietnam by Value**

HS Code	Product Category	Value USD mm	Share of Bilateral HS85 Exports
HS8542	Electronic integrated circuits; parts thereof	574.43	57.00%
HS8501	Electric motors and generators (excl. generating sets)	207.24	20.56%
HS8504	Electrical transformers, static converters, e.g. rectifiers, and inductors; parts thereof	116.68	11.58%
HS8534	Printed circuits	25.38	2.52%
HS8536	Electrical apparatus for switching or protecting electrical circuits, or for making connections ...	17.36	1.72%
HS8532	Electrical capacitors, fixed, variable or adjustable "pre-set"; parts thereof	16.84	1.67%
	26 other product categories	49.84	4.94%
	<b>Totals</b>	<b>1,003.73</b>	<b>100%</b>

Table 4.2.1 Leading Philippine Product Category Exports to Vietnam by Value

The complete HS4 product-category trade-flow table is available as a downloadable XLSX file through the [ATIM Resource Library](#).

The following table provides comparative growth references relating to these product categories.

### Leading Philippine Export Product Categories to Vietnam by YoY Growth

#### Export Growth YoY Benchmarks (2024–25):

Global merchandise export growth	7.18%
Global HS85 export growth	3.69%
Philippine Merchandise export growth	14.76%
Philippine HS85 export growth	21.00%

HS Code	Category Description	YoY Growth	Philippine Benchmarks	Global Benchmarks	USD mm
HS8501	Electric motors and generators (excl. generating sets)	1230.02%	▲▲	▲▲	207.24
HS8504	Electrical transformers, static converters, e.g. rectifiers, and inductors; parts thereof	24.46%	▲▲	▲▲	116.68
HS8532	Electrical capacitors, fixed, variable or adjustable "pre-set"; parts thereof	-5.51%	▼▼	▼▼	16.84
HS8536	Electrical apparatus for switching or protecting electrical circuits, or for making connections ...	-10.88%	▼▼	▼▼	17.36

Table 4.2.2 Leading Philippine Product Category Exports to Vietnam by YoY Growth (2024–25)

The next section provides corresponding international HS85 import statistics, rankings, growth indicators, and comparative market references.

## 5. Philippine Imports from Vietnam

This section provides more detailed review of Philippine HS85 imports from Vietnam, including trade volumes, growth indicators, and product-category composition.

The analysis incorporates market rankings, growth benchmarks, product-sector references, and comparative trade indicators.

### 5.1 Bilateral Philippine-Vietnam Import Market Size, Relative Importance & Growth

#### Import Market Size

##### Philippine Global Import HS85 Ranking

	USD bn	% Global HS85 Imports	World HS85 Ranking
Philippines	33.54	0.82%	24/228

Table 5.1.1 Philippine Global Import HS85 Ranking

##### Vietnamese Global Export HS85 Ranking

	USD bn	% Global HS85 Exports	World HS85 Ranking
Vietnam	184.66	4.30%	5/228

Table 5.1.2 Vietnam Global Export HS85 Ranking

The following tables place Philippine HS85 imports from Vietnam into both a Philippine import context as well as a Vietnamese export-market context.

#### Relative Importance

##### Philippine HS85 Imports from Vietnam – Relative to Philippine Imports Position

USD mm	% Total Philippine Imports from Vietnam	% Total Philippine HS85 Imports	% Total Philippine Merchandise Imports
1,182.05	20.17%	3.52%	0.83%

Table 5.1.3 Philippine HS85 Imports from Vietnam - Relative Philippine Position

##### Philippine HS85 Imports from Vietnam – Relative to Vietnamese Exports Position

USD mm	% Total Vietnamese Exports to Philippines	% Total Vietnamese HS85 Exports	% Total Vietnamese Merchandise Exports
1,182.05	20.17%	0.47%	0.31%

Table 5.1.4 Philippine HS85 Imports from Vietnam – Relative Vietnamese Position

In addition to market size and relative importance, growth indicators provide a comparative reference for recent import performance.

## Philippine Import Growth

### Philippine Import Growth YoY Benchmarks (2024–25):

Global merchandise import growth	6.40%
Global HS85 import growth	12.00%
Philippine Merchandise import growth	5.08%
Philippines HS85 import growth	20.82%

Increase Value USD mm	YoY	Philippine Benchmark	Global Benchmark
293.73	33.07%	▲▲	▲▲

Table 5.1.5 Philippine Imports from Vietnam YoY Growth Benchmark Comparison (2024–25)

To support more detailed review within the HS85 (HS2) Electrical Machinery and Equipment sector, more detailed product category (HS4) trade references are incorporated where possible.

The following tables provide comparative references relating to the scale and growth performance of leading HS4 product categories within Philippine HS85 imports from Vietnam.

## 5.2 Import Product Categories & Growth

### Leading Philippine Product Category Imports from Vietnam by Value

HS Code	Product Category	% Share of Bilateral HS85 Imports	USD mm
HS8517	Telephone sets, incl. smartphones and other telephones for cellular networks or for other wireless ...	47.48%	561.26
HS8505	Electromagnets (excl. magnets for medical use); permanent magnets and articles intended to ...	9.72%	114.84
HS8528	Monitors and projectors, not incorporating television reception apparatus; reception apparatus ...	8.09%	95.59
HS8544	Insulated "incl. enamelled or anodised" wire, cable "incl. coaxial cable" and other insulated ...	6.49%	76.66
HS8534	Printed circuits	3.99%	47.18
HS8537	Boards, panels, consoles, desks, cabinets and other bases, equipped with two or more apparatus ...	3.52%	41.63
HS8507	Electric accumulators, incl. separators therefor, whether or not square or rectangular; parts ...	2.85%	33.73
HS8542	Electronic integrated circuits; parts thereof	2.78%	32.88
HS8504	Electrical transformers, static converters, e.g. rectifiers, and inductors; parts thereof	2.40%	28.38
HS8506	Primary cells and primary batteries, electrical; parts thereof (excl. spent)	1.89%	22.30
HS8536	Electrical apparatus for switching or protecting electrical circuits, or for making connections ...	1.79%	21.17

HS Code	Product Category	% Share of Bilateral HS85 Imports	USD mm
HS8501	Electric motors and generators (excl. generating sets)	1.61%	19.01
HS8518	Microphones and stands therefor (excl. cordless microphones with built-in transmitter); loudspeakers, ...	1.57%	18.54
HS8538	Parts suitable for use solely or principally with the apparatus of heading 8535, 8536 or 8537, ...	1.23%	14.55
	30 other categories	4.58%	54.37
	<b>Totals</b>	<b>100.00%</b>	<b>1,182</b>

Table 5.2.1 Leading Philippine Product Categories Imports from Vietnam by Value

The complete HS4 product-category trade-flow table is available as a downloadable XLSX file through the [ATIM Resource Library](#).

### Leading Philippine Import Product Categories from Vietnam by YoY Growth

#### Import Growth YoY Benchmarks (2024–25):

Global merchandise import growth	6.40%
Global HS85 import growth	12.00%
Philippine Merchandise import growth	5.08%
Philippines HS85 import growth	20.82%

HS Code	Category Description	YoY Growth	Global Benchmarks	Philippine Benchmarks	USD mm
HS8542	Electronic integrated circuits; parts thereof	516.73%	▲ ▲	▲ ▲	32.88
HS8517	Telephone sets, incl. smartphones and other telephones for cellular networks or for other wireless ...	84.45%	▲ ▲	▲ ▲	561.26
HS8505	Electromagnets (excl. magnets for medical use); permanent magnets and articles intended to ...	36.24%	▲ ▲	▲ ▲	114.84
HS8518	Microphones and stands therefor (excl. cordless microphones with built-in transmitter); loudspeakers, ...	27.99%	▲ ▲	▲ ▲	18.54
HS8501	Electric motors and generators (excl. generating sets)	15.05%	▲ ▼	▲ ▲	19.01
HS8538	Parts suitable for use solely or principally with the apparatus of heading 8535, 8536 or 8537, ...	7.63%	▲ ▼	▲ ▼	14.55

HS Code	Category Description	YoY Growth	Global Benchmarks	Philippine Benchmarks	USD mm
HS8536	Electrical apparatus for switching or protecting electrical circuits, or for making connections ...	5.24%	▲ ▼	▼ ▼	21.17
HS8544	Insulated "incl. enamelled or anodised" wire, cable "incl. coaxial cable" and other insulated ...	4.33%	▼ ▼	▼ ▼	76.66
HS8528	Monitors and projectors, not incorporating television reception apparatus; reception apparatus ...	-6.99%	▼ ▼	▼ ▼	95.59
HS8504	Electrical transformers, static converters, e.g. rectifiers, and inductors; parts thereof	-11.25%	▼ ▼	▼ ▼	28.38
HS8537	Boards, panels, consoles, desks, cabinets and other bases, equipped with two or more apparatus ...	-19.17%	▼ ▼	▼ ▼	41.63
HS8507	Electric accumulators, incl. separators therefor, whether or not square or rectangular; parts ...	-24.31%	▼ ▼	▼ ▼	33.73
HS8506	Primary cells and primary batteries, electrical; parts thereof (excl. spent)	-44.94%	▼ ▼	▼ ▼	22.30

Table 5.2.2 Leading Philippine Product Category Exports to Vietnam by YoY Growth (2024–25)

The complete HS4 product-category trade-flow table is available as a downloadable XLSX file through the [ATIM Resource Library](#).

The following section, Summary Observations, highlights the principal indicators presented within the report.

Optional Next Steps provides access to additional analytical, reference, and trade-development resources.

## 6. Summary Observations

### 6.1 HS85 Trade Scale, Growth & Concentration in 2025

#### International Markets

- World HS85 exports reached USD 4,078 billion
- World HS85 exports increased by 12%; compared to the global merchandise growth rate of 7.18%.

#### Philippine Market

- Philippine HS85 exports reached USD 44 billion
- This represents 1.1% of global HS85 exports.
- Philippine HS85 exports increased by 21%, compared to the global merchandise of 7% and the global HS85 growth rate of 12%.

#### Vietnamese Market

- Vietnamese HS85 exports reached USD 250 billion.
- This represents 6.1 % of global HS85 exports.
- Vietnamese HS85 exports increased by 74%, compared to the global merchandise of 7% and the global HS85 growth rate of 12%.

#### Philippine-Vietnam Bilateral HS85 Trade

**Philippine HS85 exports to Vietnam** reached USD 1,007 mm, with a 79.2% change on 2024.

This represents:

- 66% of all Philippine Exports to Vietnam.
- 3.4% of all Philippine HS85 Exports and 1.82% of Philippine Merchandise Exports.
- 0.83% of Vietnamese HS85 Imports and 0.32% of Vietnamese Merchandise Imports.

**Philippine HS85 imports from to Vietnam** reached USD 1,182mm, with a 20.82% change on 2024

This represents:

- 20.15% of all Philippine Imports from Vietnam.
- 4.14% of Philippine HS85 Imports and 0.83% of Philippine Merchandise Imports.
- 2.35% of Vietnamese HS85 Exports and 0.91% of Vietnamese Merchandise Exports.
- The Philippine HS85 trade balance with Vietnam was approximately USD **-175 million**.

The bilateral trade statistics provide comparative references relating to the scale, growth, and relative significance of HS85 trade between the Philippines and Vietnam.

The product-category trade statistics provide additional references relating to the composition, concentration, and growth of bilateral HS85 trade activity.

## 6.2 From Market Patterns to Trade Activity

The information presented throughout this report can support the identification and assessment of markets, product sectors, trade corridors, and potential trade opportunities.

The specific actions undertaken, however, will depend on the objectives of the organisation concerned.

Such actions typically include identifying and assessing:

- markets, countries, and trade corridors of interest;
- product sectors and categories of interest;
- market and product concentration patterns; and
- industry sectors, organisations, companies, and trade networks associated with any potential opportunities.

However, identifying product categories of interest is often only the first step. Practical follow-up frequently requires those categories to be linked to the industries associated with them.

ATIM [Code Matching resources](#) provide the connection between product categories identified within this report (HS Codes) and their associated industries (ISIC Codes).

### Illustrative Considerations

Before deciding what to do next, the following considerations provide a framework for further review and assessment.

1. Are there markets, countries or trade corridors of particular interest?
2. Do specific product categories, product sectors or related markets merit attention?
3. Does market or product concentration have commercial implications?
4. Can any potential opportunities identified be linked to industry sectors, organisations, companies, or trade networks of interest?

## 7. Optional Next Steps

The following resources provide access to additional analysis, research, guidance, and trade-development support.

They can support further review, assessment, planning, and trade-development activity.

### 7.1 Further Analysis & Research

#### Additional ATIM Reports

Additional ATIM reports can provide analysis relating to product sectors, countries, bilateral trade relationships, trade corridors, and international markets.

Example

- Additional World Product Trade Reports covering other HS2 product sectors;
- Country Product Trade Reports relating to specific countries and product sectors;
- Bilateral Trade Reports examining trade relationships between two countries;
- Country Trade Reports covering all product sectors within a specific country; and
- Comparative market and trade-corridor analysis.

#### **ExportersAlmanac Reference Resources**

(Access to ExportersAlmanac resources is free of charge.)

In addition to general reference resources, guidance materials, and business-support content, the ExportersAlmanac also provides:

- [Country Profiles](#) provide general, economic, trade, and commercial reference information for 250 countries and territories worldwide.
- [International Industry Profiles](#) provide access to business networks, international trade associations, industry directories, trade events, and related sector information.

#### **ATIM Resource Library**

The [ATIM Resource Library](#) provides access to methodology references, downloadable XLSX Trade Flow Tables, classification resources, and related analytical materials.

The downloadable [Global Trade Flow Tables](#) contain the data presented in this report together with additional rankings, statistics, and trade-flow references.

These resources support more detailed review and analysis.

#### Code Matching Resources

ATIM Code Matching resources provide downloadable HS–ISIC and ISIC–HS cross-mapping references.

These resources can support further investigation of product categories, industry sectors, and trade-development opportunities identified within this report.

## 7.2 Trade Development & Implementation

[Protegra Framework](#). Protegra illustrates how trade-development resources, services, and market-visibility capabilities can be coordinated within a structured trade-enablement framework.

While the framework itself is illustrative, a number of the resources and services referenced are available independently and can provide practical support.

For additional information about this report, [ATIM](#) and [Protegra](#), please contact:  
[ATIM@tradetech.cloud](mailto:ATIM@tradetech.cloud)

## Disclaimer

This report has been prepared as a structured trade-intelligence and reference document using information derived from external trade, institutional, classification, and country-reference sources believed to be reliable at the time of preparation.

The report is intended solely for informational, analytical, institutional, and trade-development support purposes. It does not constitute:

- legal advice;
- financial advice;
- investment advice;
- commercial due diligence;
- market-entry advice;
- trade-compliance advice; or
- professional consulting services.

Trade statistics, classifications, institutional references, and country reference information can be subject to:

- reporting delays;
- revisions;
- methodological differences;
- data-availability limitations;
- classification changes; or
- source-specific adjustments.

Reporting periods may vary between countries, products, markets, and data sources. Where equivalent reporting periods are unavailable, the most recent available reporting period has been used.

Although reasonable efforts have been made to support consistency and accuracy, no representation or warranty is made regarding:

- completeness;
- accuracy;
- reliability;
- current validity; or
- fitness for a particular purpose.

ATIM reports are intended to support structured trade intelligence, benchmarking, market review, sector review, trade-development analysis, and institutional engagement activities. They are not intended to function as:

- predictive forecasting systems;
- formal econometric models;
- investment-rating methodologies;
- competitiveness-certification frameworks; or

- definitive market-entry assessment models.

Industry-sector mappings, classifications, rankings, growth indicators, concentration measures, and trade-development references are intended solely to support preliminary review and analysis. They should not be interpreted as definitive assessments of commercial viability, competitiveness, regulatory suitability, procurement suitability, investment suitability, or market-entry feasibility.

Users of this report should undertake their own independent review, verification, and professional assessment before making commercial, financial, regulatory, investment, or operational decisions.

References to external organisations, institutions, products, services, websites, or information sources do not constitute endorsement, certification, or recommendation unless explicitly stated otherwise.

All trademarks, institutional names, and referenced materials remain the property of their respective owners.

ATIM findings and analytical outputs remain dependent upon the scope, quality, availability, accuracy, and governance status of the underlying data and reference sources.

Trade-development outcomes remain dependent upon sector conditions, competitiveness, operational capability, regulatory requirements, market-access conditions, institutional engagement, timing, and market-specific circumstances.

All ATIM reports, classifications, mappings, methodologies, frameworks, and related analytical structures remain subject to ATIM governance, methodological controls, editorial standards, and production-governance processes.